

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 20 held on Monday 11<sup>th</sup> September, 2023

**CTC LEAF:** 69,622 packages of tea on offer met with a good but selective demand.

**BROKENS:** A few well made Brokens met with a strong demand and were mostly dearer with only a few withdrawals. Good varieties met with a good demand and were mostly steady to touch easier but there were fair withdrawals. Lower Mediums met with a discriminating market and where sold declined in prices by Tk.4/- to Tk.6/-. Plain teas met with a difficult market and withdrawals were very heavy along with a sharp decline in prices. BLF teas were similarly easier with heavy withdrawals.

**FANNINGS:** A few well made popular types met with a strong demand and advanced in prices but the slightly lesser varieties witnessed less demand and were easier by Tk.3/- to Tk.5/-. Good varieties met with fair interest and prices were about steady to slightly easier. Plain types were a much easier market and witnessed heavy withdrawals. BLFs also met with

a selective demand and only a few were sold with a lot of withdrawals.

**CTC DUST:** 12,011 packages of tea on offer met with fair demand. Good liquoring Dusts met with a good demand at firm to easier rates. Others were a fair market with easier prices than last. BLF Dusts met with less demand and saw heavier withdrawals. Blenders were fairly active whilst Loose tea buyers were very selective.

**COMMENTS:** Offerings continued to be large and on the face of selective demand prices were generally easier with very heavy withdrawals. Low Mediums and plain teas suffered heavier withdrawals with a sharp decline in price. Overall withdrawals were heavy. However, a bright feature of the sale was the active interest for grainy teas backed with strong full cups.

Dusts met with a fair demand with more withdrawals than last.

**Our catalogue: (Sale 20) Avg: Tk 203.73 , Sold 57.75 % , (Sale 19) Avg: Tk 197.14 , Sold 62.75 %**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	205-215 nom	205-215 nom	Best	205-212 nom	210-217 nom	PD	155-231	158-222
Good	195-200	195-200	Good	194-200	197-205	RD	148-335	128-358
Medium	170-180	175-185	Medium	170-180	175-185	D	158-331	126-359
Plain	150-160	155-165	Plain	150-160	155-165	CD	188-410	148-440
BLF	105-130	110-130	BLF	105-130	110-130	BLF	105-160	128-188

Exchange Rates 11<sup>th</sup> September, 2023 Sterling Pound: 136.5953 Dollar: Tk. 109.5000

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	*Madhupur	GBOP(S)	20	337/-	AKT/Ali
Fannings	*Madhupur	PF	20	325/-	AKT/Aftab
Clonal Brokens	* Madhupur	GBOP(BT1)	20	388/-	GL/GT
Clonal Fannings	Kedarpur	PF(BT1)	30	365/-	AKT/PG
RD/PD (incl.Clone)	* Madhupur /Kedarpur	RD(BT1)	10/20	335/-	MA/Orion/Meghna
D (incl.Clone)	* Madhupur	D	10	331/-	MA
CD (incl.Clone)	* Madhupur	CD(BT1)	20	410/-	AKT /Pop(D)

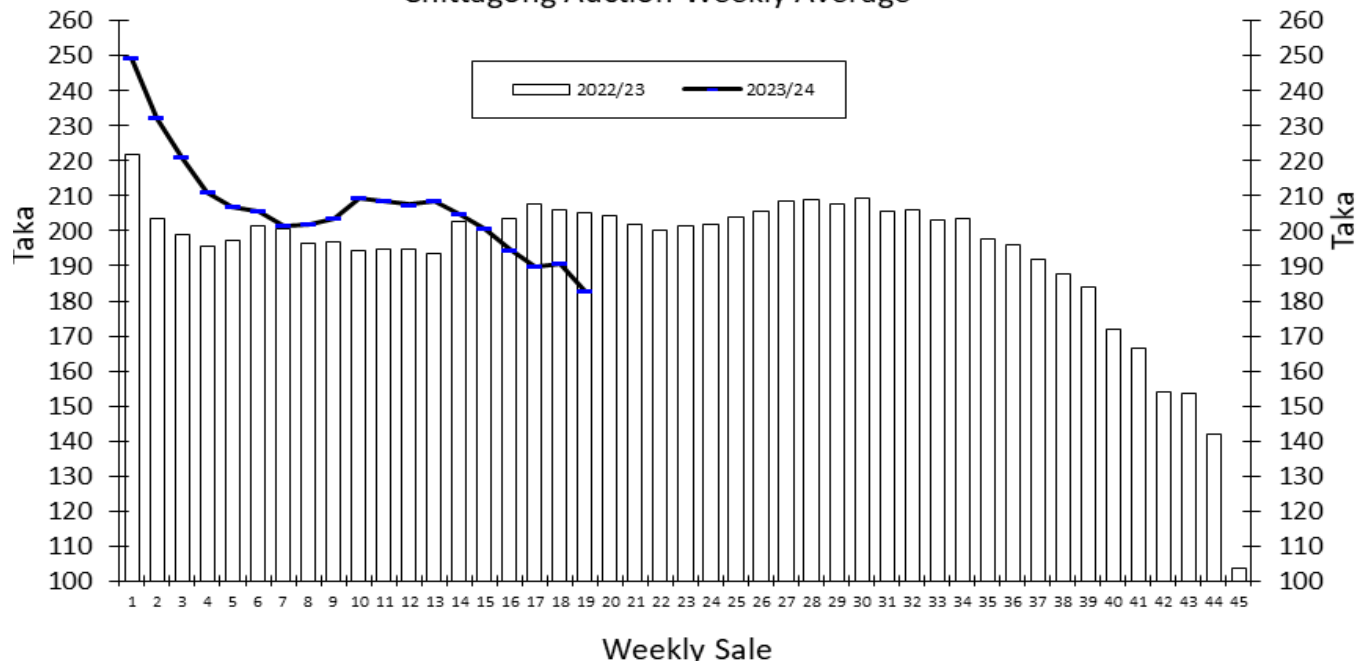
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 20 )				Next Sale ( Sale 21 )			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	69,622	3,474,137.8	43,236	2,157,476	72,117	3,598,638.3	50,275	2,508,723
Dust	12,011	599,022	8,473	422,803	13,472	672,252.8	10,514	524,649
Total	81,633	4,073,486.7	51,709	2,580,279	85,589	4,270,891.1	60,789	3,033,371

Chittagong Auction Average - Sale 19  
(Season 2023/24): 182.81 & (Season 2022/23): 205.18

### Chittagong Auction Weekly Average



## Chittagong Auction Statistics - Sale: 19

Updated on: 11 September 2023

Category	For the Sale				Up-to-Date Sale										
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,367,842.0	202.39	1,664,163	179.22	26,834,591.9	77.45%	193.73	25593391.2	77.35%	199.48	-1,241,200.7	5.75			
CTC DUST	280,338.7	218.79	375,234.5	198.89	7,557,932.2	22.46%	221.70	7322011.7	22.13%	216.70	-235,920.5	-5.00			
Sub-Total	1,648,180.7	205.18	2,039,397.7	182.84	34,392,524.1	99.91%	199.88	32,915,402.9	99.48%	203.31	-1,477,121.2	3.43			
Orthodox	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.00%	0.00	0.0	0.00			
Total	1,648,180.7	205.18	2,039,397.7	182.84	34,392,524.1	99.91%	199.88	32,915,402.9	99.48%	203.31	-1,477,121.2	3.43			
Green Tea	30.0	150.00	9.5	2,150.00	2,349.0	0.01%	405.39	472.0	0.00%	913.16	-1,877.0	507.77			
Oolong Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	7.0	0.00%	1,250.00	7.0	1,250.00			
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	20.5	0.00%	1,250.00	20.5	1,250.00			
Total	1,648,210.7	205.18	2,039,407.2	182.84	34,394,873.1	99.92%	199.89	32,915,902.4	99.48%	203.32	-1,478,970.7	3.43			
Other (s)	0.0	0.00	997.7	127.99	26,521.5	0.08%	120.25	170,451.0	0.52%	125.44	143,929.5	5.19			
G.Total	1,648,210.7	205.18	2,040,404.90	182.81	34,421,394.6	100%	199.83	33,086,353.4	100%	202.92	-1,335,041.2	3.09			

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale										
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	7,489.5	0.02%	198.85	10,484.5	0.03%	225.26	2,995.0	26.41			
Internal	1,648,210.7	205.18	2,040,404.9	182.81	34,413,905.1	99.98%	199.83	33,075,868.9	99.97%	202.91	-1,338,036.2	3.08			
Grand Total	1,648,210.7	205.18	2,040,404.9	182.81	34,421,394.6	100%	199.83	33,086,353.4	100%	202.92	-1,335,041.2	3.09			

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(-) 2022
		Bangladesh *	July	12.34	11.27	13.65	2.39	37.76	38.33
Sri Lanka	June	31.1	20.1	22.9	2.8	135.9	133.2	134.4	1.2
North India	June	145.7	119.3	109.7	-9.6	325.3	347.1	344.0	-3.1
South India	June	25.4	23.9	28.2	4.3	122.8	119.6	113.7	-5.9
All India	June	171.1	143.2	137.9	-5.3	448.1	466.7	457.7	-9.0
Kenya	May	45.3	57.9	57.9	0.0	230.6	227.9	225.5	-2.3

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

**OTHER MARKETS****KOLKATA SALE 36- 5<sup>th</sup>/ 6<sup>th</sup> & 7<sup>th</sup> SEPTEMBER, 2023**

CTC: There was good demand. Best liquoring Assams sold at barely steady rates. Good and medium Assams sold around last to irregularly easier levels. Good and Medium Doors were barely steady. Plain Doors met with improved demand and sold around last levels.

Tea Category USC/KG	Price Range
BEST ASSAMS	398-470
GOOD ASSAMS	301-374
MED ASSAMS	169-265
GOOD DOOARS	265-301
BETTER MED DOOARS	193-241
MEDIUM DOOARS	157-181
PLAIN DOOARS	121-145

**COONOOR SALE 36- 8<sup>TH</sup> SEPTEMBER, 2023**

DEMAND: Good General demand. MARKET:- The total CTC leaf teas sold this week was **85.38 % (1414278.55kgs)** of the total offering of **1656356.63Kgs**. Exporters were fairly active on the larger, medium Broken & select Fanning grade.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	148-172	118-136	105-115	107-112	92-99
Medium Brokens	146-235	118-145	110-117	115-125	95-101
Smaller Brokens	141-221	121-133	115-119	116-127	93-101
Fannings	147-225	127-139	116-125	116-118	94-99

**SILIGURI SALE 36- 6<sup>TH</sup> SEPTEMBER, 2023**

LEAF & DUST: Good general demand. Few best/good sorts were well competed for. Remainder were irregular & easier in line with quality. Plain sorts faced some withdrawals. Buying Pattern: Internal- Operated. Blenders- Active. Tea Category Brokens

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	277-398	271-380	229-283
Medium/ Better Medium	169-271	169-265	163-223
Common / BLF	108-163	115-163	121-157

**MOMBASA SALE 36- 4<sup>TH</sup>/5<sup>TH</sup> & 6<sup>TH</sup> SEPTEMBER, 2023**

There was good general demand for the 213,150 packages (14,281,149.00 kilos) on offer with 43.01% neglected.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 684	304 – 380	270 – 360	290 – 354
Good	255 – 338	324 – 350	270 – 326	270 – 320
Good Medium	255 – 410	262 – 359	270 – 330	270 – 316
Medium (KTDA)	250 – 252	244 – 299	258 – 308	245 – 310
Medium (Plantations)	170 – 249	170 – 236	190 – 269	200 – 279
Lower Medium	107 – 178	092 – 190	088 – 190	100 – 216
Plain	085 – 134	069 – 142	069 – 150	082 – 162